| Contract Overview | |
|---|---|
| **Contract Type** | Amendment to Sole Source Contract |
| **Contract Title** | PSAT, NMSQT, SAT School Day & AP Exams |
| **Method of Procurement** | Sole Source<br>The College Board is the exclusive, sole provider of the PSAT, NMSQT, SAT School Day, and Advanced Placement (AP) exams for Fairfax County high school students. These exams are standardized tests that prepare students for college readiness. |
| **Contract #** | https://www.fairfaxcounty.gov/cregister/ContractDetails.aspx?contractNumber=4400012622 |
| **Vendor Name** | The College Board |

| Contract Summary | |
|---|---|
| **Description of Services** | The Contractor provides PSAT, NMSQT, SAT School Day, and AP exams. The PSAT/NMSQT, SAT and AP Exams are standardized tests that are designed to promote college readiness while preparing students for college entrance assessments. They measure evidence-based reading, writing and language, and mathematics with a focus on reasoning skills, knowledge, and comprehension, all skills that are important for college and career readiness. |
| **Contract Start Date** | August 20, 2024 |
| **Contract End Date** | June 30, 2029 |
| **Initial Term of Contract** | Five (5) years |
| **Contract Renewals** | Three (3) one-year |
| **Total Contract Value** | $15,329,488 |
| **Annual Value** | $3,065,897 |
| **Funding Source** | School Operating |
| **Pricing Structure** | Firm fixed price per evaluation for all programs and per examination |
| **Contract Terms** | FCPS standard contract terms apply, with negotiated revisions to several administrative, legal and compliance related provisions. |

| Strategic Alignment | |
|---|---|
| **Sponsor** | Sloan Presidio, chief academic officer |
| **Strategic Plan Pillars** | ☑ Pillar A - Differentiated and Culturally Responsive Learning Environments<br>☐ Pillar B - Vibrant Home, School and Community Partnerships<br>☐ Pillar C - Diverse, Adaptive and Supported Workforce<br>☐ Pillar D - Culture of Equity, Excellence and Accountability |
| **Department** | Instructional Services Department |
| **Description of Need** | FCPS has a continuous need to provide optional PSAT, NMSQT, SAT School Day, and AP exams for 10th, 11th and 12th grade students. These exams are standardized tests that prepare students for college readiness. |
| **Background Information** | FCPS in partnership with College Board provides AP exams to high school students at no cost for the first six exams and ISD pays for students with documented Free and Reduced Meals (FRM) beyond the six exams. There are two AP courses offered as an elective which may be also offered as a graduation fulfillment in the 2026-2027 school year. As FCPS students have additional AP courses to take to fulfill graduation requirements, it is predicted they will choose these over existing honors courses, increasing enrollment over the duration of the contract. For 11th grade students, the NMSQT can qualify them for scholarships. Additionally, the SAT serves as an entrance exam for many colleges and universities.<br><br>While there is a slight decrease in unit exam pricing for FY27, the total contract value remains unchanged to account for an anticipated surge in testing volume as students heavily utilize practice tests to boost their scores during peak testing season. |

| Amendment Detail | |
|---|---|
| **Description of Contract Change** | The amendment is to include the Digital Accessibility Requirements provision, update College Board agreements, and to update the pricing schedule to reflect a price decrease in the 10th (8% decrease) and 11th (1% decrease) grade PSAT, and SAT (8.6% decrease) exams effective July 1, 2026. |
| **Annual Value of Change** | $0 |
| **Total Contract Value of Change** | $0 |

| Compliance and Reviews | | | |
|---|---|---|---|
| **Cybersecurity Review** | ☑ Yes | ☐ No | ☐ Not applicable |
| **IT Review** | ☑ Yes | ☐ No | ☐ Not applicable |
| **Legal Review** | ☑ Yes | ☐ No | ☐ Not applicable |
| **Risk Management Review** | ☐ Yes | ☐ No | ☑ Not applicable |